Xandr partners with Realytics to enable linear TV campaign buying

*The collaboration gives digital video buyers access to linear TV inventory with their existing digital tools*

#### Paris – 30 September – Xandr, AT&T’s advanced advertising company, and Realytics, a leader in TV-Digital convergence, today announced a new key partnership to enable buyers to execute linear TV buying campaigns through the Xandr Invest buying platform.

#### Advertisers are looking for simplification between TV and digital buying and because of this there is a need to advance the way linear TV is being bought and sold. Innovative solutions are being developed to give linear TV buyers enhanced solutions to plan and activate audiences across TV programmers by simplifying campaign execution while providing unique insights. Xandr and Realytics are taking another approach by giving digital video buyers the opportunity to access linear TV inventory with their existing digital tools.

Through an integration with its buying platform Xandr Invest, Xandr’s French customers can access to the scaled linear TV buying capabilities developed by Realytics. Adkymia, the Realytics’ TV buying technology has been built for digital players seeking to diversify their acquisition channels and need to combine buying models, metrics and performance coming from digital and linear campaign.

“We are proud to build this technological partnership with Xandr, a globally recognized player in the advertising market” commented Guillaume Belmas, CEO Realytics. “Through this collaboration we are continuing our goal to unify and simplify the advertising market, enabling digital advertisers to add linear TV channels to their online video buying strategy within a single platform.”

“We are pleased to offer this opportunity for our buy-side customers with Realytics” states Paul-Antoine Strullu, VP and Managing Director, Southern Europe, Xandr. “This partnership is part of our wider initiative to foster opportunities for start-ups to emerge and innovate. With linear TV buying one of the main challenges programmatic companies are looking to solve in 2020, collective thinking is better than standalone solutions to ensure that new innovation can emerge in the French market.”

**About Xandr**

Xandr is AT&T’s advertising company and a leader in advanced TV, creating a better solution for advertisers and media companies. Xandr Invest and Xandr Monetize, our strategic platforms built on more than a decade of AppNexus’ innovation, optimize media spend across screens for buyers and sellers alike. For more than 143 years, AT&T has used data and technology to inform and improve the consumer experience.

**About Realytics**

Breakthrough technological leader since 2014, [Realytics](https://www.realytics.io/fr/) offers a wide range of solutions enabling brands to measure, analyse and drive their TV campaigns on a performance basis. In October 2019, Realytics launched [Adkymia](https://www.adkymia.com/%22%20%5Ct%20%22_blank), the very first platform allowing programmatic TV buying in France with the ambition to open the TV channel to a wider number of brands.

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